



Selling a home can be an emotional experience. It can also be a confusing process with many potential pitfalls for those who are not prepared. Our services are designed to help you through the selling process by providing totally independent advice and information to assist with your decisions.

1. Understand the process

By being fully informed of the issues you can achieve the best results. Therefore it is important you understand the selling process to ensure you don't make a mistake along the way.

2. Understand the market

When selling a residential property it's important that you understand the local market. Understanding the latest trends and market conditions will allow you to get the best results.

3. Determine your selling price

Obviously determining your asking price, reserve price or selling price is one of the most critical decisions you will make in the selling process. Therefore you need to be fully informed about the true market value of your property. Accordingly an independent valuation will help prevent you from under pricing or selling your property for less than it is really worth, or overpricing the property in the current market.

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