

Tips to help sell your home

We suggest you consider the following helpful hints whilst your home is on the market... Some of these points could assist you to achieve a quicker sale and in some cases, help achieve a better price...

First Impressions

An inviting exterior ensures inspection of the interior... Keep lawns trimmed, flower beds cultivated and the yard free of rubbish...

Decorate for a Quick Sale

Faded walls and worn woodwork reduce the desire. Show the prospective buyer how attractive the home is rather than highlight the work the new owner will need to put in as soon as they move in.

The simple things can have a great effect. Have a home cool in summer and warm in winter. Place fresh flowers in rooms and clear away day to day mess.

A Sparkling Home Attracts Buyers

Give it a thorough cleaning and you'll greatly enhance its appeal to buyers

Fix those Taps

Water wastage is not good a thing. Dripping water discolours sinks & baths may call attention to faulty plumbing

Aromas

Cigarette smoke animal and food smells and other unpleasant odors will remain in the buyer's memory well after the inspection. A wide range of air fresheners and deodorizers are available to freshen up your interior. If unsure please ask for our assistance.

Storage

Clean out the garages and sheds of excess furniture and old treasures. Perhaps you might consider a garage sale before you sell. Buyers wish to see space, not clutter.

Repairs

Loose knobs, sticking doors and windows, warped cabinet drawers may be minor, but they detract from the value.

Spare Room

Displaying the full value of your spare room by organizing and or removing unnecessary items

Safety First

Keep stairways and walkways clear. Avoid a cluttered appearance.

Make Cupboards Look Bigger

Neat well organized cupboards show that the space is ample.

Check and Re- Check Your Bathroom

Bright and clean bathrooms enhance the salability of many homes. Have healthy plants on show, clean mirrors, co-ordinate towels and mats

Three's a Crowd

More will hinder the sale. Avoid having too many people around during inspections the potential buyer will feel like an intruder and will hurry through the property. Go for a nice little drive or walk if possible

In The Shadows

The representative knows the buyers requirements and can better emphasize the features of your home when you don't tag along. You will be called if needed.

A Word To The Wise

Let the representative discuss price and terms with the prospective purchasers. They are qualified and train to bring the negotiations to a favorable conclusion.